

Job description: Wealth manager

JOB TITLE	Wealth manager
REMUNERATION	£90k-110k, dependent on experience & employee benefit package
POSITION	Permanent, full time
REQUIRED EXPERIENCE	Must be regulated to give investment advice and have experience building a book and/or in sustainable investment

Welcome to Tribe. We're a values-led, award-winning wealth manager on a mission to redefine what it means to invest well.

Since 2016, we've been building a different kind of wealth management firm. One that brings performance and impact together to create meaningful value. One that considers every investment through two lenses: the potential monetary returns it may deliver, as well as its social, economic and environmental outcomes. We call this our 'twin-lens'.

As a fast-growing, purpose-driven business, we're proud to support a diverse and deeply engaged client community. Our clients want to use their wealth to do more: to put it to work in a way that will help bring about prosperity for people and planet, whilst also generating a financial return.

We're a certified B Corporation and signatories to the UN Principles for Responsible Investment and the Women in Finance Charter. We identify the businesses we invest in by using the UN Sustainable Development Goals (SDGs). These are the 'north star' of our investment approach; they're integral to how we understand our clients' values, as well as the investments we choose, and how we report on them.

We embrace innovation over status quo. We find fresh perspectives by sharing our knowledge, skills and expertise. And we're united by a shared belief in the power of capital to create positive change.

If you're excited by the idea of joining a collaborative, forward-thinking team of investment, impact, and client specialists – and helping to drive meaningful change in the industry – we'd love to hear from you.

About the role

As a Wealth Manager at Tribe, you'll play a central role in growing and managing our high-net-worth (HNW) client community. You'll be responsible for growing your own client base, guiding clients through onboarding, understanding their investment and impact preferences, and delivering advice that's both suitable and aligned with their values.

You'll work across the firm – collaborating with our investment, impact, operations and marketing teams – to deliver a seamless and thoughtful client experience. And crucially, you'll bring a passion for sustainability and a belief in the positive role finance can play in shaping the future.

We're looking for someone who:

- Has a strong track record of working with HNW and UHNW individuals, families or charities
- Is regulated to provide investment advice
- Is self-driven, ambitious, and aligned with our mission
- Has experience (or a strong interest) in sustainable, impact, or values-based investing
- Can demonstrate that they can build a book of clients
- Thrives in an agile, fast-paced environment
- Embraces diversity and enjoys working collaboratively
- Is energised by innovation, and wants to be part of building something extraordinary

Working at Tribe

Our office in St James' is our home base, and while we offer flexible, hybrid working, we value time together and collaboration in person.

We support your development with ongoing training and career pathways, and we offer a comprehensive benefits package including:

- 30 days holiday (plus public holidays and your birthday)
- Pension contribution
- Private medical insurance and life insurance
- Volunteering days
- Cycle-to-work scheme, season ticket loan, and workplace nursery benefit
- Matched giving to the causes you care about

Our values

We're a values-led business. As a team, our values underpin our shared beliefs, and in turn guide our culture and behaviour.

- We're **forward-thinking**. Working today for a better tomorrow
- We're **collaborative**. We're better together
- We're **passionate**. We love what we do, and it shows

These are all underpinned by a single guiding value: **integrity**.

We're proud to be a B Corp, and we take our responsibilities – to all stakeholders – seriously. We're looking for someone who shares that mindset and is ready to build an incredible business and a better future with us.

Interested?

If you're ready to rethink wealth with us, we'd love to hear from you.

Please send a CV and cover letter explaining why you think you're perfect for this role and Tribe to jobs@tribeimpactcapital.com

Applications close: 22nd August 2025, 00:00 GMT

Please note candidates must have the necessary permits to work in the United Kingdom.

IMPORTANT INFORMATION: All statements are intended only to describe the general nature and level of work being performed by employees assigned to this classification. They are not intended to be construed as an exhaustive list of all responsibilities, duties and skills required of employees so classified. Employees will be required to undertake any additional tasks or duties that may be within their capabilities. Tribe reserves the right to make amendments to the above in response to any material internal or external developments (e.g. market changes, new regulations, internal restructuring).