

WEALTH MANAGER INTERNSHIP PROGRAMME

WHO WE ARE:

Tribe Impact Capital is an exciting, high growth, award-winning, wealth management firm focussed on values and impact-driven investment management. We believe passionately in the use of capital as a force to drive positive change. We're bringing a new approach to an old industry. We look at investment and wealth management through three lenses: our clients' values, their financial aspirations and the change they want to see in the world - the impact. We then build customised portfolios that reflect these three core attributes. We've been investing client capital for more than four years, and as our asset base growth continues, we need bright entrepreneurial talent to join this exciting next stage.

OUR VALUES:

We are mission led, which gives us a sense of purpose: we want to support wealth holders who want to do well by doing good. We're proud to be members of the B Corp family and signatories to the UN PRI, Women in Finance Charter and UNEP FI. Locked into our articles is a fixed commitment to contribute a minimum of 20% of annual profits to an impact vehicle that will invest in, and provide grants to, high impact and scalable mission-driven organisations.

WHAT WE'RE LOOKING FOR:

As a Wealth Manager Intern at Tribe, you will work directly with the Wealth Management team, supporting the team with all aspects of client management. We're looking for highly motivated people with a unique blend of interpersonal and analytical skills. You should have a genuine interest in learning and/or developing your knowledge of financial markets and sustainable investing. It is important you have energy, enthusiasm and the ability to take initiative. It is essential you have discretion, good judgement and integrity as you'll be working with confidential information. You'll need great communication skills, strong organisational skills and the ability to multitask.

You'll work with our team of wealth managers and specialists to engage new clients and support existing ones. At Tribe, we provide bespoke and broad solutions to help protect, manage and grow our clients' wealth. No client has identical goals, so understanding their unique needs and tailoring our approach to exceed expectations requires work across multiple internal stakeholders to provide the highest client service.

As part of a team working towards providing solutions to global challenges through sustainably invested capital, we want you to add to the diverse and passionate nature of the team. You will be encouraged to ask questions and contribute ideas.

KEY RESPONSIBILITIES INCLUDE:

- Supporting the Wealth Management Team with their existing client relationships, as well as engagement with new potential clients
- Working with the wealth managers and other internal stakeholders to help deliver tailored proposals for clients
- Assisting the wealth managers and broader Tribe team with general administrative tasks, including the day to day running of the business

- Assisting the Wealth Managers with client proposals, client onboarding and general ad-hoc requests
- Contributing to the management and updating of Tribe's Customer Relationship Management (CRM) tool Salesforce
- Supporting client engagement activities including enquiries, proposals and ad hoc requests

BEING PART OF TRIBE INVOLVES:

- A creative working environment
- Working with passionate and motivated people with a common goal
- Working with purpose and mission
- Being more than a job description or a paygrade

YOUR SKILLS, EXPERIENCE AND KEY COMPETENCIES:

- Motivated team player with a strong desire to contribute
- Eagerness to learn
- Intellectual curiosity and proactive approach: searching for new and creative ways of doing things
- Basic competence in Excel and PowerPoint
- Excellent communication skills - fluent in written and spoken English
- Strong organisational skills with the ability to multitask
- Accurate under time pressure with exceptional attention to detail
- Good judgement and integrity

HOW TO APPLY:

This opportunity is a three-month paid internship programme with the potential to extend. During the internship, you will learn about being a wealth manager with a focus on impact investing. You'll have the opportunity to spend time with the impact and investment teams to help you understand the unique Tribe business model and how this informs our investment selections and portfolio construction.

We're welcoming applications from candidates who have recently left school (with three A-levels) or university and are looking for their first job in financial services. We're also welcoming applications from candidates who have work experience but are looking for a career change or a more rewarding challenge.

Please note candidates must have the necessary permits to work in the United Kingdom. We're expecting candidates to start at the end of August/ early September.

To apply, please send us a CV, with a short cover note (max 200 words) explaining why you think you're perfect for this role to jobs@tribeimpactcapital.com. Applications close 18th July 2022.