

Q3 2020 performance

We head into Q4 with Covid-19 cases on the rise again and looming uncertainty around the US elections. There are, however, some encouraging developments for impact investors as a result of several policy announcements in Q3 from around the globe. We believe these announcements have helped drive further relative outperformance for Tribe's bespoke model portfolios versus our comparable universe (as defined by ARC). We're optimistic that these developments will further strengthen our long-term investment and impact themes - which include more responsible and sustainable corporate behaviour.

Leading the way in early Summer was the EU with the outline of the **EU Recovery Fund**. The €750bn funding package has a significant focus on a "green" recovery and has directly benefitted many of our equity positions. Energy efficient housing, circular economy and renewable energy in particular, are areas where loans and grants are set to be made available, and could further help impact-focused equities.

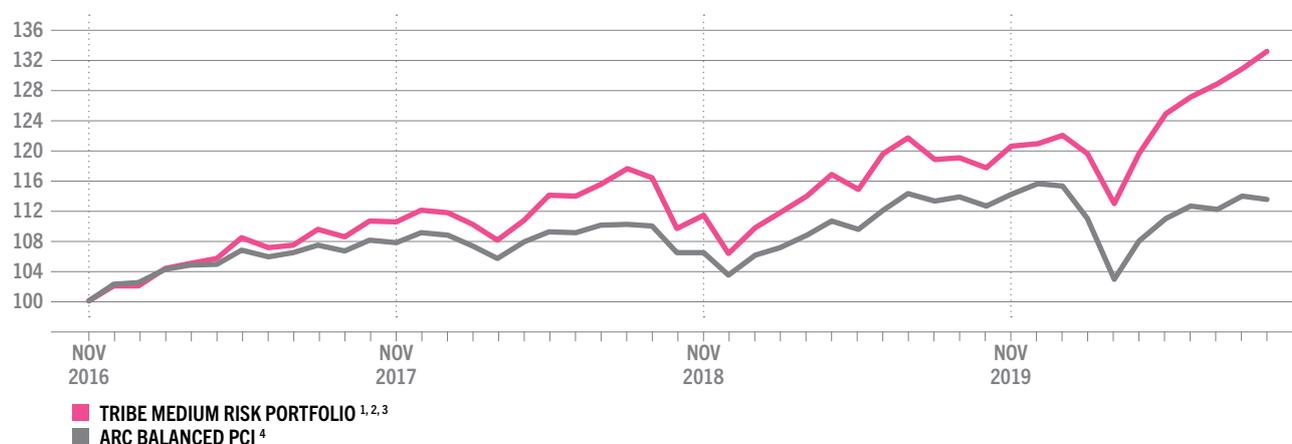
In August, US Presidential candidate Joe Biden outlined his **Green New Deal** (GND) economic proposal. The plan outlines a pledge to achieve a 100% clean energy economy and reaches net-zero emissions no later than 2050. The plan establishes enforcement mechanisms that includes milestone targets no later than the end of his first term in 2025. Biden's climate and environmental justice proposal will make a federal investment of \$1.7 trillion over the next ten years, leveraging additional private sector and state and local investments to total an investment of more than \$5 trillion to facilitate their pledge. Whilst we don't position our portfolios for a specific outcome of any election, we believe that some of the policy commitments outlined in the GND will be pursued at state level regardless of the national result.

At the end of September, China's President Xi Jinping, announced at the UN General Assembly a commitment to achieve national carbon neutrality by 2060, with a goal to have CO2 emissions peak by the end of the 2020s. The announcement came directly after a rebuke from President Trump that China was "not interested in the environment". Despite Trump himself having presided over a general easing of domestic environmental protections, including the proposed withdrawal from the Paris Climate Accord at the end of this year. EU officials sought some credit in China's announcement as it came less than a month after EU leaders had put pressure on Xi to make an announcement of this kind.

We believe that Q3 may be seen as a landmark quarter, when policy makers across the globe dialled up their climate commitments, spurred on by the need to invest into a green economic recovery post Covid-19.

RETURN METRICS

Our medium risk bespoke model portfolio's outperformance increased in Q3, relative to ARC. **Year-to-date, the portfolio is up almost 10%, an 11.7% outperformance relative to ARC¹**. Despite the sharp sell-off in equity markets in September, which saw the MSCI ACWI fall by 3.4% (in USD), **Tribe's medium risk bespoke model portfolio recorded steady positive returns in each month of the quarter**. This was due to diversification of risk across asset class and minimal exposure to the FAANG companies in the US, which suffered the brunt of the September sell-off.



TO 30 SEP 2020	ROLLING 12M PERIODS				VOL. SINCE INCEPTION (NOV 16 - SEP 20)
	SINCE INCEPTION (NOV 16 - SEP 20)	(SEP 19 - SEP 20)	(SEP 18 - SEP 19)	(SEP 17 - SEP 18)	
Tribe Medium Risk Portfolio	33.0%	11.6%	2.3%	7.4%	8.2%
ARC Balanced PCI	13.4%	-0.3%	3.6%	3.1%	6.8%
Difference	19.6%	11.9%	-1.2%	4.3%	-

¹ Sources: Bloomberg and ARC data 1st January to 30th September

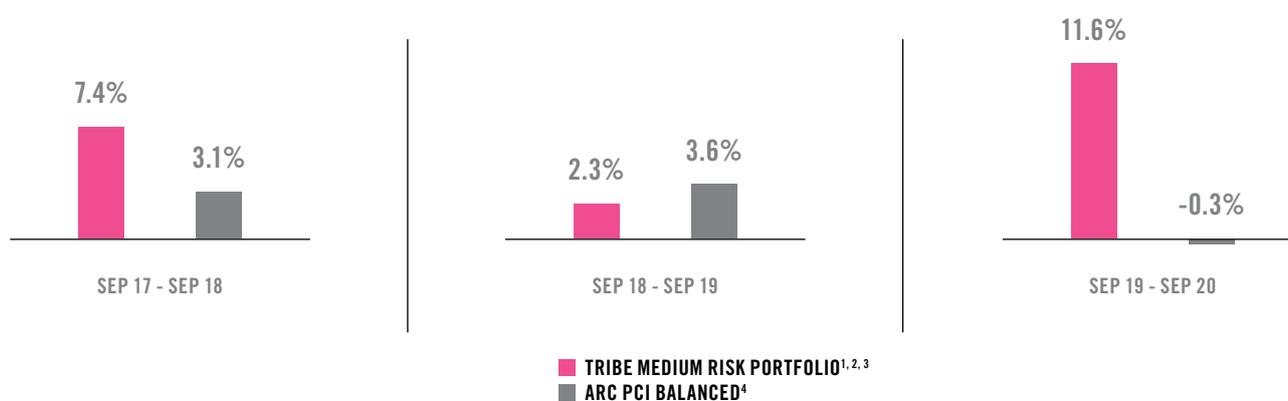
² The performance of actual portfolios linked to the medium risk bespoke model may differ once we have taken into consideration a client's individual portfolio requirements

³ Returns are calculated net of Tribe's management fee and third-party fund costs. Dividends are paid on an accrued basis

⁴ From 31 October 2019 we changed our industry performance benchmark from the ARC Steady Growth to the ARC Balanced benchmark. The ARC Balanced benchmark is more reflective of our long-term Strategic Asset Allocation and is more suitable for portfolios with relative risk to equity markets of between 40-60%

⁵ Year-to-date refers to 31st December 2019 – 30th September 2020

DISCRETE ANNUAL PERFORMANCE¹



FUTURE POLICY ALIGNMENT

We're optimistic about the potential of more coordinated global policy, which will work to support the climatic goals that have already been reflected by the management teams of many of our underlying investments. We believe that these commitments will serve as a solid investment foundation for these same businesses going forward. As a consequence, we continue to see a balanced investment opportunity for our portfolios. We remain mindful of near-term risks such as inflation and the US election, focussing on diversifying exposures and investment themes.

IMPORTANT INFORMATION Tribe Impact Capital LLP is authorised and regulated by the Financial Conduct Authority ("FCA"). Our FCA registration details are set out in the FCA Register under Firm Reference number 756411 (www.fca.org.uk). Tribe Impact Capital LLP is registered in England and Wales (registered number OC411984) and our registered office is 14 Cornhill, London EC3V 3NR. This document does not provide you with enough information to make an informed investment decision. Neither does it constitute advice or a personal recommendation or take into account the particular investment objectives, financial situations or needs of individual clients. If you are not an

existing client of Tribe Impact Capital LLP, this document is considered to be marketing material. Whilst this document may contain information about specific companies it is not an investment research report as defined by the FCA. This document is not intended and should not be construed as an offer, solicitation or recommendation to buy or sell any investments. You are recommended to seek advice concerning suitability of any intended investment decision from your investment adviser. Past performance is not a reliable indicator of future performance; and the value of investments, as well as the income from them can go down as well as up. Investors may get back less than the original

amount invested. Any type of impact investment will involve risk to investors capital and the expected environmental or social return may not be achieved. The information and opinions expressed herein are based on current public information we believe to be reliable; but we do not represent that they are accurate or complete, and they should not be relied upon as such. Any information herein is given in good faith but is subject to change without notice. No liability is accepted whatsoever by Tribe Impact Capital LLP or its employees and associated companies for any direct or consequential loss arising from this document. This document is not for distribution outside the European Economic Area.